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ANNOUNCEMENT



Quantum Eesti AS (www.quantum.ee) was founded in 2001 as a result of the merger of Melestrum OÜ and Acromed AS. Melestrum OÜ was a distributor of scientific instruments from Hewlett Packard Analytical Group (now Agilent Technologies) and Olympus Optical products in Estonia. Acromed AS was a major player in the sales of instruments, consumables, and accessories for laboratory medicine, molecular biology, and microbiology. The merger of Melestrum and Acromed paid off as the new company Quantum Eesti AS had a larger customer base and a wider range of products. As Acromed also had a subsidiary in Latvia, the merger enabled Quantum to be present in the Latvian market.

Our strategy from the beginning was to build an organization that could not only make good sales, but also provided outstanding local services and application support for most of the product lines our company sold.

Now we have reached the point where Quantum Eesti AS has 18 employees, including six service engineers, and our customers are all medical and analytical laboratories in Estonia, from universities to industries. We cooperate with the world's leading manufacturers of laboratory and analytical equipment, such as Agilent Technologies, Bio-Rad Laboratories, Becton Dickinson, Grifols, Leica, Thermo Fisher Scientific, etc.

Having been in business for over 20 years, we have seen how our clients gradually develop, acquiring new knowledge and new technical capabilities to achieve their goals. It has been a great privilege for us to participate in this process and we believe that by being competent and offering good sales and support services, we can create value for all our customers and partners.



Photo: private collection

Martin Lepiku, PhD, member of the Executive Board of Quantum AS.

Martin Lepiku completed his bachelor studies in bioorganic chemistry at the University of Tartu in 1991, obtained his master's degree in 1993 and defended his PhD in 1998. Thereafter, he worked at the Institute of Technology as a senior researcher and, from 2019, is a visiting professor at the Institute of Chemistry, University of Tartu. He is the co-author of 11 scientific papers, has participated in two Estonian Research Foundation grants and one EU research project. From 2001, he is a member of the Executive Board of Quantum AS, Tartu, Estonia.