



The company Lanlab OÜ (www.lanlab.ee) was founded in 1998 and bared the name PEAI-Est OÜ. At that time, we mainly distributed equipment produced by Perkin Elmer Analytical Instruments. The company's name was changed to Lanlab OÜ in 2009 as we started representing various other partners, dealing with sales of scientific and diagnostics instruments, equipment, and consumables.

For many years, our main business partner has been Thermo Fisher Scientific, whom we represent in Estonia until today. Working with companies like Thermo Fisher, which is the leading scientific equipment manufacturer in the world, we have become a valuable partner to both researchers and medical doctors in all research institutions, universities, and hospitals in Estonia. A long-term experience in distributing scientific equipment and accessories as well as a good knowledge of the market have enabled the company to reach and keep the leading position on the market.

Our other partners are 10x Genomics, Randox, Domel, and Snijders. Lanlab has grown to nine people, including the equipment service engineers. Our experts organize the installation and technical maintenance of the ever-increasing number of devices.

Lanlab has also played a significant role in developing the market and increasing the awareness and knowledge of medical doctors and researchers by organizing seminars, conferences, and technical workshops around the country to introduce new technologies and technics.



Ain Langel, MSc, CEO, Lanlab OÜ, Tartu, Estonia.

Ain Langel graduated from the University of Tartu in 1980 and defended his diploma thesis in the field of enzyme kinetics in the Chemistry Department. Thereafter, he worked as a senior engineer in the Department of Biochemistry, Faculty of Medicine, University of Tartu. Since 1994, he has been active in the business sector, managing the laboratory equipment sales department of ProMed AS in 1996–1998. Since 1998, he is the owner and CEO of PEAI-Est and later Lanlab OÜ.

Photo: private collection